

India's # 1

Retail POS & ERP Solutions!



Grow Your Business with us

*Empowering Digital Retail Transformation
Across Global Markets*

About Unipro

Unipro Tech Solutions is a trusted provider of modern cloud-based POS, ERP, and automation software for retail, distribution, and industrial operations. With over **20+ years of experience**, we support more than **10,000+** businesses across India and other countries. Our mission is to help businesses manage their operations smoothly with fast, reliable, and modern technology.

Why Choose Our Partnership Program

Your path to profitable, long-term success in retail and industry solutions.



25+ years in retail & distribution technology



Trusted software used by 20,000+ businesses



High reseller and referral commissions



Strong recurring revenue model



Fast implementation with reliable support



Dedicated partner success, training & onboarding

Trusted by 10,000+ retailers worldwide



We Support All Types of Retail Verticals



Supermarkets & Grocery Stores



Fashion & Apparel Shops



Footwear Stores



Mobile & Electronics Stores



Bakery, Sweets & FMCG



Home Appliances & Furniture



Wholesale & Distribution



Toy & Gift Shops

Our Retail product suite

Offer powerful retail software solutions designed to help stores run smoothly and grow faster.

RetailPOS CounterX



RetailPOS TapZap



RetailPOS UniMini



RetailPOS UniBolt



RetailPOS CockPit



RetailPOS Enterprise



RetailPOS Oncloud



RetailPOS UniMini Backoffice



RetailPOS FlitPos



RetailPOS Pricechecker



RetailPOS ConsumerApp



RetailPOS Delivero



RetailPOS Ecommerce



RetailPOS ScanPort



We do more than just Retail & billing



Warehouse Management System (WMS)

- Organize, track, and optimize all warehouse operations with barcode/RFID-driven accuracy
- —from receiving raw materials to dispatching finished goods.

Work-In-Progress (WIP) Tracking System

- Monitor each stage of the manufacturing process in real time.
- Identify bottlenecks early, and improve production efficiency with data you can trust.

Asset Tracking System (ATS)

- Manage tools, equipment, and high-value assets with real-time visibility.
- Reduce losses and improve utilization.

Material Tracking System (MTS)

- A complete traceability tool for tracking raw materials and components across the supply chain.
- Reducing errors and improving overall production reliability.

Dispatch Validation System (DVS)

- An end-to-end dispatch verification tool that ensures the right products, batches, and quantities are shipped every time.
- Using barcode/RFID validation, eliminates packing mistakes, and provides full traceability up to delivery.

Built for Large Retail Enterprises



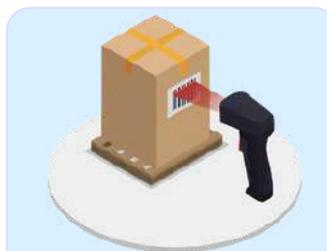
One Partner

For retail, warehouse & production



Zero Hidden

Transparent pricing



Unified

Ecosystem powered by Barcode & RFID



Scalable

From factory to warehouse to store

**One Partner. One Platform.
Total Control—from Production to Retail.**

01 Channel Partner



In Lead referral partner who identifies potential retailers before or during store setup.

- Signage/Board Vendors
- Rack & Fixture Suppliers
- Interior Contractors / Shopfitters
- Retail Equipment Vendors
- Retail Consultancies

How you benefit

- ✓ Better retailer relationships
- ✓ Early-store access advantage
- ✓ Extra service line with zero investment
- ✓ Credibility through partner branding

02 Standard Partner

Sales collaboration partner who shares leads, joins demos with Unipro, and supports deal/payment closure.

- IT Shops Selling POS Hardware
- CCTV & Networking Vendors
- Accounting Service Providers / Tally Consultants



How you benefit

- ✓ Joint demos with Unipro
- ✓ Add-On Service Opportunity
- ✓ Easy upselling to existing retailer network
- ✓ Improved positioning as a sales partner

03 Solution Partner



Full-service partner handling sales, implementation, onboarding, and L1/L2 support.

- Retail POS/ERP Integrators
- IT Automation Firms
- Large System Integrators
- eCommerce/ERP Development Agencies

How you benefit

- ✓ Full solution delivery capability
- ✓ Priority/high-value leads
- ✓ Access to training & tech stack
- ✓ Recurring income from services

Partnership Models

Module	Channel Partner	Standard Partner	Solution Partner
<p>Who is this for?</p>	<p>Individuals, freelancers, agencies, or small businesses primarily focused on:</p> <ul style="list-style-type: none"> Lead generation Client referrals Referral-based sales <p>Basic product introductions</p>	<p>Agencies or individuals who can identify potential customers and collaborate closely with Unipro to support:</p> <ul style="list-style-type: none"> Lead sharing Joint sales and demo activities Deal coordination Payment follow-ups Customer onboarding assistance 	<p>Experienced solution providers capable of managing full end-to-end business operations, including:</p> <ul style="list-style-type: none"> Large-scale ERP/POS deployments Regional customer management Full implementation & customization L1 & L2 support delivery Enterprise-level engagements
<p>Key Responsibilities</p>	<ul style="list-style-type: none"> Identify potential customers and generate qualified leads Conduct basic product overviews Promote Unipro solutions using approved materials Facilitate customer introductions and initial communication Assist Unipro's sales team when required if agreed. 	<ul style="list-style-type: none"> Identify and share qualified leads Participate in joint product demos with Unipro Assist in communicating customer requirements Support follow-ups to move deals forward Help Unipro during commercial discussions Assist in collecting customer payments (first cheque or full payment) Ensure smooth handoff to Unipro for onboarding 	<ul style="list-style-type: none"> Full sales ownership End-to-end implementation Handle L1/L2 support Manage client relationships & revenue targets
<p>Unipro Support</p>	<ul style="list-style-type: none"> Introductory product training Sales materials, brochures & presentations Demo assistance from Unipro Access to a dedicated point of contact Implementation & Support carried out by Unipro Tech 	<ul style="list-style-type: none"> Joint demo support with Unipro sales team Product & sales training Marketing materials and pitch decks Proposal creation and commercial handling Dedicated sales coordinator Assistance in closing deals and acquiring payments Implementation & Support carried out by Unipro Tech 	<ul style="list-style-type: none"> Full product access + technology stack Dedicated partner success manager Advanced certifications & training Co-branded marketing material Joint go-to-market campaigns Advanced technical escalation support Participation in product roadmap discussions
<p>Revenue Share</p>	<ul style="list-style-type: none"> License Sales: 5% AMC: NIL Implementation: NIL Hardware Sales: NIL 	<ul style="list-style-type: none"> 10% – If the Partner supports in getting the first cheque / initial payment 15% – If the Partner supports in collecting the full customer payment Implementation Fees: NIL AMC: NIL Hardware: As mutually agreed 	<ul style="list-style-type: none"> License Sales: 40% Exclusive AMC Returns: 20% Implementation Fees: 100% fixed by Partner Customization Fees: Case-by-case Hardware Margins: As mutually agreed

Hear what our Clients say about Us

Trusted experiences from brands that rely on us for their daily operations



Managing multiple Paarr ever outlets became effortless with Unipro. One dashboard handles all inventory, sales, and purchases, while AI tools cut errors and save time.



Unipro makes store management simple. We track stock, plan purchases, & monitor performance easily. Shelves stay full, customers are happy, & we save time.



Unipro helps us manage all our outlets easily. Billing, inventory, & stock update in real time, so we can track everything from one place. It saves time & keeps customers satisfied across all stores.



Partner Onboarding Process

A structured and transparent onboarding journey to ensure smooth collaboration.



Discussion & Evaluation

Unipro reviews your business strengths and evaluates suitability for the partnership.



MoU & NDA Signing

Both parties sign the Memorandum of Understanding and the Non-Disclosure Agreement to confirm mutual interest and protect shared information.



Go-to-Market Launch

Joint branding, marketing materials, and the official partner announcement are rolled out to begin business activities.